

Value. Trust.

HPE Renew, a Trusted Tradition

HPE Renew is a worldwide program that started in 1981, boasting a track record of over 30-years longevity and credibility in satisfying customers' technology requirements and services.

At Synergy's Minnesota distribution facility today, we configure, test and stock 1000's of HPE products for immediate shipment. Synergy continues to build relations with VARs maximizing their HPE business investment.

Synergy Associates + HPE Renew program = industry's best-kept secret!
With HPE Renew and Aruba Renew, customers receive current generation while keeping their budgets on target.



Synergy offers an extensive portfolio of Servers, Memory, Storage and Aruba Networking as a compliment to new. These quality products undergo complete factory recertification at the HPE factory.

The Renew process include: Inspection, Complete Disassembly, Reconditioning and Assembly, New Serial Number Assignment, Latest Firmware Updates, Testing, Addition of New Manuals, Cables and Packaging plus the addition of an "R" in the product number for Quality Assurance.

Synergy is a Tier-1 US Distributor (ISS Volume) Compute: Servers incl: ProLiant Gen9 & Gen10 for hyperconverged, high performance & vSAN projects; Aruba Networking incl: wireless, switches; Storage e.g. HDD, SDD, MSA; Excess new & End of Life (EOL) hardware. Synergy is also an HPE Replacement Parts Distributor in US & Latin America.

We have 20-years of channel experience helping Authorized Resellers, Managed Service Providers (MSP), Data Centers, self-maintainers & Cloud Service providers select, configure & deliver HPE products that maximize value.





80% Inventory <12 Months old
Fully restored to New
Same as New Warranty SKUs
Same as New Support Services

New Serial Number
HPE's High Quality Standards
Comprehensive Portfolio
Sustainable Choice

Not used.

As HPE Renew products are sourced from the HPE Demo pool, Proofs of Concept, conferences and trade shows and new factory excess – so you get access to a wide spectrum of new, existing and even discontinued HPE technologies.

Full warranty.

There is no difference between the warranty offered for a new HPE product and the equivalent HPE Renew product. The warranty of the HPE Renew product starts with the date of purchase and refreshes the original warranty. Support uplifts available for new HPE products are also available for HPE Renew products.

Data security.

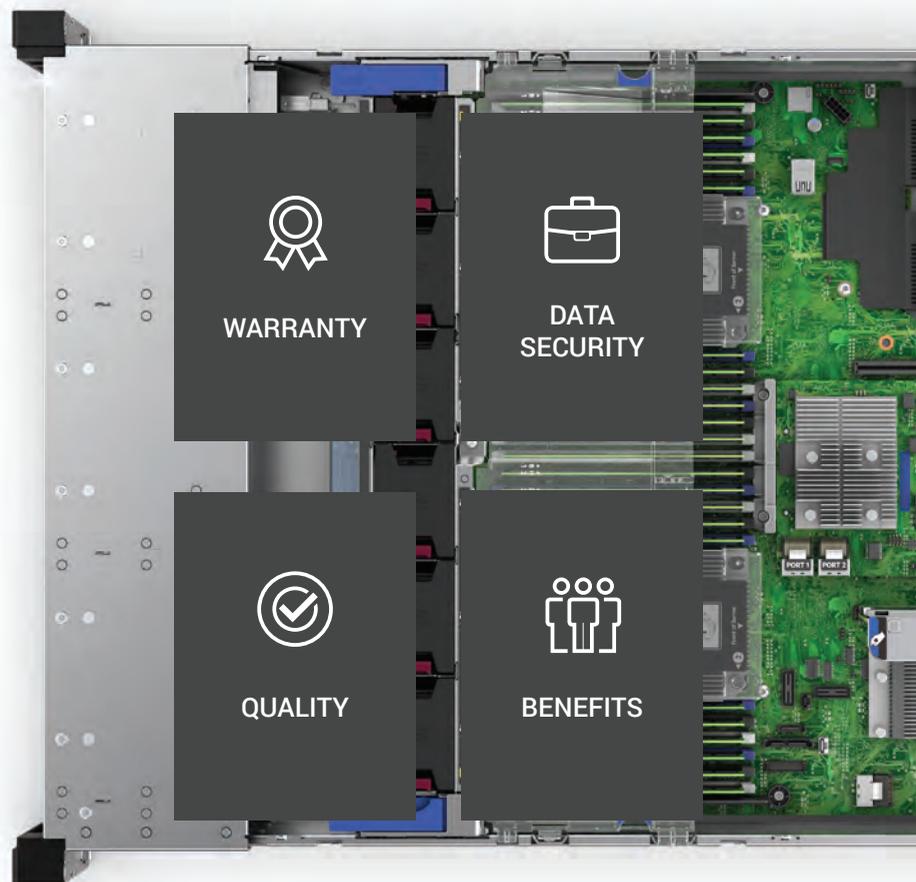
As part of the rigorous remanufacturing process all returned drives are reformatted and retested, every drive is wiped clean of any data and every disk is separately overwritten. This process meets HPE Privacy standards and is HIPAA compliant.

What is the difference between products from the HPE Renew Program versus products that are remanufactured or refurbished?

The distinction is not always obvious. HPE Renew products are fully backed by HPE warranty and have been remanufactured to be equivalent to new product standards. They carry the same warranty and service options as new HPE products.

On the other hand, refurbished or used equipment not purchased from HPE or HPE resellers may not be fully tested or certified to meet like-new standards.

These products may also not be backed by the full manufacturer's warranty. It's important to consider any inherent risks or additional costs that may be required to bring this equipment up to the same standards and support provided with HPE Renew products.



Partner with Synergy Associates and the HPE Renew Program to increase sales and customer wins



Higher Margin

Synergy provides HPE Renew products with full warranty at a fraction of the "New" price for your customers. The best part is that the margins range from 20% to over 65% or more.



Partner Benefits

Synergy Associates provides complete reporting capabilities for HPE Renew products confirming eligibility for all Partner Ready benefits including applicable back end rebates.



Win Deals

Customers like working with Synergy because of the high level of service, attention to detail and quality end-to-end in the supply chain.



Ships Same Day

Synergy's knowledgeable and experienced team is able to offer pre-sales support including free configuration, great prices and same day shipping



Certified Team

With investments in training, Synergy Associates Sales and Technical staff of all achieved HPE certification for all of the products we sell and support.



Open Doors

Offering lower prices, we help stretch your customer's budget when you need to obtain aggressive prices without sacrificing quality.



20-80% off MSRP

With Synergy your customers will get more while paying less. With Partner Ready benefits and identical-to-new warranty and quality, you can win more deals with Synergy.



Current Generation

80% of the HPE Renew inventory is less than 12-months old. Your customers want current generation - new technology- while keeping their budgets on target.



Sales Support

Synergy can integrate the options you need into your equipment at no additional cost. We can also recommend and help you configure quotations for customers.


Hewlett Packard
Enterprise

aruba

a Hewlett Packard
Enterprise company



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