Customizing Solutions with Dell Technologies and HPE

Partnering with Synergy Associates means more than just accessing a list of products. It means engaging with an authorized channel source who can deliver custom configured solutions to meet your customers' specific needs. Our commitment to compatibility and quality guarantees we provide you with the best value in your Dell Technologies and HPE compute requirements.

At Synergy, our focus is Dell Technologies and HPE distribution, with a specialization in

'Configure-to-Order'

We expertly tailor compute, servers, storage, and networking products to ensure optimal performance and efficiency for your customers' specific needs.

All Synergy Sales are also skilled system architects

ACCOUNT MANAGERS

DUAL ROLE

SYSTEM ARCHITECTS

Equipped with the technical knowledge to ensure you receive the maximum value from your customers' requirements. This unique combination empowers them to address any questions you might have and guide you through the solution-build process with ease.

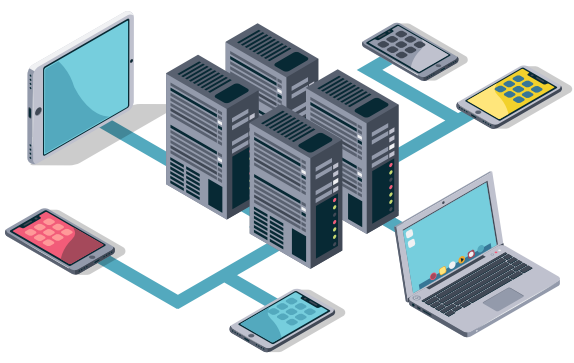
VERSATILITY **CUSTOMIZATION** **QUALITY** **VALUE**

Partnering for custom configured solutions to meet customer's unique requirements

DETAILED QUOTE REVIEW

Beginning with an in-depth review of the request; checking for compatibility, running verifications and finding suitable replacements and SKUs for configuration.

COMPATIBILITY



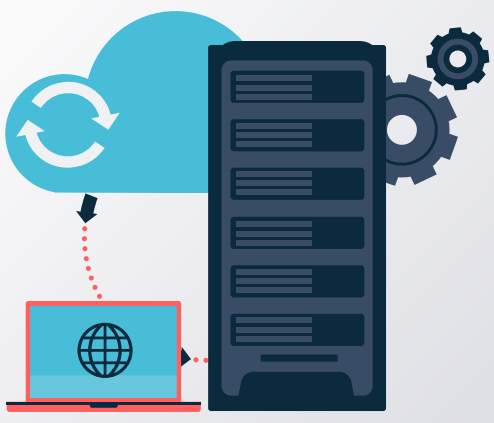
Checking our inventory for new, HPE Renew and Dell EMC recertified products, ensuring compatibility and to preserve the OEM's same-as-new warranty.

Configuration Process

RIGOROUS VERIFICATION

Our process continues with firmware updates, testing utilizing built-in remote management and diagnostics. All with adherence to OEM specifications.

INTEGRATIONS



Per request, Synergy installs Microsoft ROK - up to welcome screen. We ensure the licenses remain untouched keeping the UV ink intact.

synllc.com | 888.763.9920 | sales@synllc.com

SYNERGY ASSOCIATES