



The Business Value of Veeam Software with HPE Storage and Servers

IDC's research shows that study participants establish **more robust and efficient foundations for using data to drive their businesses** with Veeam software and HPE storage and server hardware. Interviewed organizations benefit from a faster and easier way to backup and recover data, while also **minimizing staff time and storage capacity requirements**.

KEY RESULTS



43% lower
3-year cost of data protection operations



317%
3-year ROI

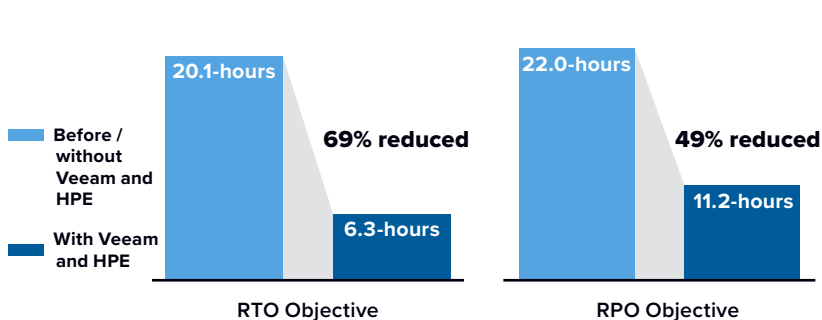


8 months
time to payback

CUSTOMER QUOTE:

“We went for HPE as our main hardware vendor and Veeam as our main backup vendor because they work like a charm, and we have never had any problems with backup with them.”

Data Protection Impact: KPIs



49% more efficient data protection teams

71% more frequent backups that improve RPO

36% shorter backup windows

20% more backups completed in timely manner

71% faster to resolve data loss

Other Benefits of Veeam and HPE Storage and Servers

CUSTOMER QUOTE:

“Before Veeam and HPE, data backups used to take more support because we had a lot of systems and average daily backup time per server was around five hours. Now, with Veeam and HPE, it takes between 10 minutes and three hours depending on the backup, so we save almost 60 hours on a monthly basis.”

Risk of Data Loss



50% fewer data loss instances



86% less lost productive time

IT Infrastructure Costs and Staff



31% more efficient IT infrastructure teams



30% lower storage cost

Business Results



\$2.79M higher revenue per org per year



5% higher developer productivity

See the complete picture: [download the white paper](#)